

Strategies, developments & innovations

Ports, Terminals & Intermodal Transport 2013

6 - 7 February 2013, Radisson Blu Hotel Amsterdam

CONFERENCE INTRODUCTION

Ports, Terminals & Intermodal Transport 2012 is designed to get industry and policy makers on one platform to discuss the importance of ports & terminals development, intermodal transport and to share opinions as to future development plans. In particular, examples of practical solutions implemented in companies will be presented in the fields of cost reduction, cooperation, investment & financing, and infrastructure development.

COMPANIES TO BE INVITED

- Port of Zeebrugge • OPDR • STEVECO • Maersk Line • SBB Cargo International • Inter Ferry Boats
- CTL Logistics • Port of Amsterdam • CMA CGM
- HHLA Container Terminals • Hupac Intermodal • Geodis
- Port of Antwerp • SNCB Cargo • POLZUG Intermodal
- Wilhelm Borchert • EUROGATE • Luka Koper

- KEY TOPICS**
- ▶ Future of the Global Port Industry
 - ▶ Strategy and Port Development
 - ▶ Shortage of Freight Transport Capacities
 - ▶ Staying Flexible by Implementing Innovative Solutions
 - ▶ Demand for Infrastructure Development
 - ▶ European Policy and Strategies
 - ▶ Port Investment Strategies
 - ▶ Short Sea Market Trends, Opportunities & Threats

WHO WILL ATTEND?

CEOs, Presidents, VPs, General Managers of Shipping, Logistics and Forwarding companies, Terminal & Port Operators. Directors, Heads of departments responsible for Operations, Intermodal Transportation, Presidents, Vice-Presidents, Secretary Generals, General Directors of associations related to the conference topic.

EXPERT ADVISORS

- Vladimír Fišer, Bohemiakombi, (Czech Republic),** CEO
- Peter Kiss, METRANS Danubia (Slovak Republic),** CEO
- Stig-Göran Thorén, Port of Göteborg (Sweden)**
Senior Manager Business Development

SPEAKERS AND PANELISTS

- Martin Burkhardt**
UIRR – International Union for Road-Rail Combined Transport (Belgium)
Director General
- Renzo Capanni**
Inter Ferry Boats (Belgium)
Intermodal Manager
- Vincent De Saedeleer**
Port of Zeebrugge (Belgium), Vice President
- Joop Mijland**
CMA CGM (Belgium)
Director Inland Operations Europe
- Hans Schulze**
EUROGATE (Germany)
General Manager Sales
- Edmund Prokschi**
SBB Cargo International (Switzerland), Head of Sales and Service Planning
- Mark Jansen**
Hupac Intermodal NV (Netherlands)
Director Operations
- Andrej Cah**
Luka Koper (Slovenia)
Multimodal Manager
- Anna Blinova**
Ust-Luga Commercial Sea Port (Russia)
Marketing & Sales Director
- Roman Poersch**
Wilhelm Borchert (Germany)
Managing Director
- Sander van 't Verlaat**
Short Sea Shipping Inland Waterway Promotion Center (Germany), General Manager European Affairs
- Donald Baan**
Port of Rotterdam (Netherlands)
Sr Business Manager Logistics and Project Leader InlandLinks
- Monika Konsor-Faferek**
PCC Intermodal (Poland)
Marketing Director
- Francescalberto De Bari**
Livorno Port Authority (Italy), Head of Strategy and Port Development
- Paolo Pagano**
National Inter-University Consortium for Telecommunications (Italy)
Networks of Embedded Systems Area Leader
- Ekki D. Kreutzberger**
Delft University of Technology (Netherlands)
Senior Researcher – Project Coordinator Twin Hub Project

DAY 1, 6 February 2013

8:30 Registration and Coffee

9:00 Opening remarks from the Chair

▶ Sea & Inland Ports infrastructure Development

9:10 ▶ CASE STUDY **EUROGATE'S New Deepsea Container Terminal Wilhelmshaven**

- Wilhelmshaven - Germany's only deepwater container terminal
- Why a deepwater terminal?
- Nautical advantages of Wilhelmshaven
- Hinterland connections

Hans Schulze, EUROGATE, General Manager Sales

9:50 ▶ CASE STUDY **Adjusting Port Infrastructure for Mega Container Ships**

- How will port infrastructure need to change to accommodate mega container ships?
- Can ports & terminals benefit from the shift in ship size?
- What are the costs and implications of these extensions?

Vincent De Saedeleer, Port of Zeebrugge, Vice President

10:30 Morning Coffee and Networking

11:00 ▶ CASE STUDY **Challenges in connecting the port with the hinterland**

- Intermodal developments
- InlandLinks
- Cooperation initiatives between shippers

Donald Baan, Port of Rotterdam (Netherlands)

Sr Business Manager Logistics and projectleader InlandLinks

11:40 ▶ CASE STUDY **Sustainability Strategy for historical ports: the TEN-T'S "Greencranes" project and beyond**

- ITS solutions to help port infrastructure and urban settlements co-exist
- The "Extended Green Port"™ policy framework: Green technologies and eco-efficient alternatives for cranes and operations at port container terminals
- Sustainable development: Vehicle emissions monitoring for supporting port-to-city integration: a traffic flow dynamic simulation tool, Model freight and passenger mobility over a large area to analyze the impact of port activities on urban life and ICT-based technologies to improve on passenger and freight mobility in port areas

Francescalberto De Bari, Livorno Port Authority

Head of Strategy and Port Development

Paolo Pagano, National Inter-University Consortium for Telecommunications, Networks of Embedded Systems Area Leader

12:20 ▶ CASE STUDY **Port of Koper-Gateway for Central and Eastern Europe**

- Port infrastructure and traffic development
- Intermodal transport solutions to CE Europe
- Future development plans and related challenges

Andrej Cah, Luka Koper, Multimodal Manager

13:00 Luncheon

14:00 ▶ CASE STUDY **Ust-Luga Commercial Sea Port: The Most Dynamic Port in Baltics**

- Port of Ust-Luga: past, present and future
- Multipurpose terminal/specialized terminal – which strategy will gain more
- Role of the terminal in the intermodal delivery of goods

Anna Blinova, Ust-Luga Commercial Sea Port

Marketing & Sales Director

14:40 ▶ CASE STUDY **Intermodal rail freight Twin hub network Northwest Europe**

- An innovative concept to improve the performance and competitiveness of seaports, inland terminals and intermodal rail transport in the hinterland

Ekki D. Kreutzberger, Delft University of Technology

Senior Researcher – Project Coordinator Twin Hub Project

15:20 **Interactive Panel Discussion on Sea & Inland Ports infrastructure Development**

The audience has an opportunity to ask questions and open an interactive discussion with the speakers from the morning session

Featured panelists:

Hans Schulze, EUROGATE, General Manager Sales

Vincent De Saedeleer, Port of Zeebrugge, Vice President

Donald Baan, Port of Rotterdam (Netherlands)

Sr Business Manager Logistics and projectleader InlandLinks

Andrej Cah, Luka Koper, Multimodal Manager

Francescalberto De Bari, Livorno Port Authority

Head of Strategy and Port Development

Paolo Pagano, National Inter-University Consortium for Telecommunications, Networks of Embedded Systems

Area Leader

Anna Blinova, Ust-Luga Commercial Sea Port

Marketing & Sales Director

Ekki D. Kreutzberger, Delft University of Technology

Senior Researcher – Project Coordinator Twin Hub Project

16:00 Afternoon tea and networking

▶ Short Sea Shipping

16:20 ▶ KEYNOTE **Short Sea Market Trends, Opportunities and Threats**

- European short sea shipping market
- Major development factors
- The specific Ro-Ro market
- An indicative Ro-Ro market outlook

Roman Poersch, Wilhelm Borchert, Managing Director

17:00 ▶ CASE STUDY **Why Do Some Shippers Choose Not to Use Short Sea?**

- Processes used to select the optimum transport mode
- Look at the reasons why some shippers decline to integrate short sea into their supply chains
- What lessons can be learnt?

Sander van 't Verlaat, ShortSeaShipping Inland

Waterway Promotion Center

General Manager European Affairs

17:40 Closing remarks from the chair

Speakers and delegates are cordially invited to attend a Networking Cocktail reception

DAY 2, 7 February 2013

8:30 Registration and Coffee

9:00 Opening remarks from the Chair

▶ Future of Intermodal Transport

9:10 Opening speech: Combined Transport Roadmap 2050: Four Decades of Challenges

- Rail infrastructure adequacy
- Improving rail service quality
- CT innovation
- Intermodal balance and modal shift

Martin Burkhardt, UIRR- International Union for Road-Rail Combined Transport, Director General

9:50 ▶ KEYNOTE Intermodal Transportation Challenges and Bottlenecks

- European approach required in a changing market
- Key elements of success
- Integration of all transportation modes

Renzo Capanni, Inter Ferry Boats, Intermodal Manager

10:30 Morning Coffee and networking

11:00 ▶ CASE STUDY Linked traction concepts across the alps

- Advantages of an industrial production in railway transportation
- What can the haulier expect when the Gotthard base tunnel open?
- Traffic in the hinterland of Switzerland; new access to terminal

Edmund Prokschi, SBB Cargo International
Head of Sales and Service Planning

11:40 Greenmodal Product Portfolio

- Better customer service
- Lower costs and European coverage
- Organizing the Carrier Haulage business for CMA-CGM customers
- Benefits

Joop Mijland, CMA CGM
Director Inland Operations Europe

12:20 Interactive Panel Discussion on the Future of Intermodal Transport

The audience has the opportunity to ask questions and open an interactive discussion with the speakers from the morning session

Featured panelists:

Martin Burkhardt, UIRR- International Union for Road-Rail Combined Transport, Director General

Renzo Capanni, Inter Ferry Boats, Intermodal Manager

Edmund Prokschi, SBB Cargo International
Head of Sales and Service Planning

Joop Mijland, CMA CGM
Director Inland Operations Europe

13:00 Luncheon

14:00 First Class Combined Transport

- Corridor Rotterdam - Genoa
- Infrastructure - Terminals
- Good operating condition for CT
- Safety standards for CT network

Mark Jansen, Hupac Intermodal NV, Director Operations

14:40 ▶ CASE STUDY Intermodal Container Yard - Enabling future growth of intermodal transport in Central Europe via polish ports

- Container traffic through the Polish ports of Gdynia and Gdansk
- Estimates of container traffic growth through the Polish ports into Central Europe
- Integration of ports with intermodal services network and inland terminals
- The concept of the dry port in Tczew

Monika Konsor-Faferek, PCC Intermodal
Marketing Director

15:20 Closing remarks from the chair

15:30 Farewell Coffee and Networking

